

Michael Burton

Senior Vice President

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Employment:

2017 - Present Flocke & Avoyer, San Diego, CA

2006 - 2017 Cushman & Wakefield (DTZ) , San Diego, CA
Urban Leasing and Sales Specialist

2006 – 2011 CBS Sports
Spotter for the NFL announcing team of Dick Enberg, Randy Cross and Dan Fouts

2000 San Diego Chargers, San Diego, CA
Quarterback – Signed Rookie Free Agent Contract

Education:

CCIM Intro. 101, 102, 103

Trinity University, San Antonio, TX
Bachelor of Arts Speech Communication

Affiliations:

Downtown San Diego Partnership – Executive Committee & Board of Directors

NAIOP San Diego Board of Directors

Urban Land Institute (ULI)

International Council of Shopping Centers (ICSC)

Professional Expertise:

- Co-Founder and Team Leader of the Urban Strategies Group.
- Expert in the leasing and sales of retail and restaurant properties in urban and coastal environments.
- Specializes in value generation through place-making and amenity creation, with a concentration on restaurant and high street retail brokerage.
- Works extensively on new and existing mixed-use developments and multi-block projects in downtown San Diego and other urban and coastal communities.
- Serves as a retail and mixed-use consultant throughout the design, strategic planning and build-out stages of in-fill developments.
- Excels in tenant representation with active clients including Shake Shack, Fox Restaurant Concepts, Ways & Means, CVS, Jersey Mike s Subs, TruFusion, Waypoint Public, Halcyon, Stella Public House, Pappalecco, and Whisknadle Hospitality. Previous Clients include Coffee Bean & Tea Leaf, Boudin SF, Noodles & Co, Jack in the Box, The Tilted Kilt, Smash Burger, and Pinkberry.
- Assists in land acquisition and assemblage for mixed-use and smart growth developers around San Diego County.
- Notable Restaurant Transactions include: Urge Common House, 10 Barrel Brewing Co, Punch Bowl Social, Duke s La Jolla, STK & Rebel Roof, Bottega Americano, Kettner Exchange, Catania, Brooklyn Girl, Prep Kitchen Little Italy & Del Mar, Neighborhood, Noble Experiment, Craft & Commerce, The Promiscuous Fork, Halcyon, and Stella Public House.