

Pasquale Ioele

Associate Vice President

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Employment:

- 2010 - Present Flocke & Avoyer Commercial Real Estate
Urban Strategies Group, Retail Leasing & Sales Brokerage
- 2008 - 2010 StepStone Real Estate
Commercial Brokerage & Property Management
- 2001 - 2008 LandGrant Development
Retail Development & Management Company

Education:

- St. John's University, New York, Rome Graduate Center
Master's Degree in Business Administration, International Marketing
- University of San Diego, San Diego, CA
Bachelor of Arts, Communications Studies, Sociology

Professional Affiliations:

- International Council for Shopping Centers (ICSC), Member
- Burnham-Moores Center for Real Estate – Commercial Committee Member
- Urban Land Institute, Member
- Downtown San Diego Partnership, Member
- Little Italy Association and Business Improvement District, San Diego, CA

Professional Expertise:

- Specializing in leasing of retail properties in Downtown and Central San Diego Communities.
- Landlord Representation - Responsible for all areas of lease-up, including merchandising, tenant solicitation, transaction & deal structure, and client reporting.
- Tenant Representation - Works local and regional tenants on creating and implementing growth strategies throughout the count.
- Assists with acquisition & disposition of retail & commercial properties, including lease-up analysis, due diligence support, and cash flow analysis review.

Current & Former Landlord Clients:

CityMark Development, Civic San Diego, Cruzan, Douglas Wilson Companies, Emmes Companies, Greystar, Hanover Companies, Holland Partners, HP Investors, Inland American Lodging, Laconia Development, Manchester Financial, Pacifica Enterprises, Pinnacle International, Richman Group, Simon Property Group, Sycuan Tribal Development, Trammel Crowe, UDR, Westcore Properties

Current & Past Tenant Clients:

Waypoint Public, Pappalecco, RMD Group, Dog Haus, Blo Blow Dry Bar, Daly Method, Buona Forchetta, Plan Check Kitchen & Bar, Old Crowe Smokehouse, Blackhouse Hospitality, Nektar Juice

