

Jon Horning

Senior Vice President

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Employment:

1994 to Present

Senior Vice President, Flocke & Avoyer Commercial Real Estate

Specializing retail and restaurant tenant representation and retail leasing throughout San Diego, Riverside, and Imperial Counties.

1989-1994

John Burnham & Company (now known as Cushman & Wakefield) Specializing in retail and restaurant tenant representation and the and retail leasing throughout San Diego County

Education/Affiliations:

Bachelor of Arts (B.A.) in Business Finance, San Diego State University, 1989

Licensed California Real Estate Salesperson since 1989

Member of International Council of Shopping Centers since 1990

Accomplishments:

- Involved in the completion of hundreds of property lease/sale transactions.
- Has handled market penetration strategy for initial roll out and ongoing expansion strategy for national and regional multi unit restaurants and retailers.
- Currently the exclusive representative within specific regions for national restaurant chains including Chipotle Mexican Grill, IN-N-OUT BURGER, Arby's, Bruegger's Bagels, El Pollo Loco, Native Foods Cafe, Dunkin Donuts, Firehouse Subs, Eureka! Restaurant, Nekter Juice, Domino's Pizza, Z Pizza Tap Room and BurgerFi.
- Currently the exclusive representative within specific regions for national retailers including Comerica Bank, Arizona Leather, Glowzone, Vans Shoes, 7 Eleven, Busy Body Home Gym Equipment.
- Has handled exclusive leasing of prominent shopping center projects and property portfolios for regional and institutional landlords including Kmart Corporation, Burnham Pacific Properties, American Assets, Gatlin Development, Pacifica Enterprises, Investcal Properties, Douglass Allred Company, Sudberry Properties, and Baldwin Company.

