

Stephen E. Avoyer

Flocke & Avoyer Commercial Real Estate
 (619) 280-2600 | savoyer@flockeavoyer.com
 License ID: 00407899



Professional Experience:

1985 to Present

President, Founder- FLOCKE & AVOYER COMMERCIAL REAL ESTATE

After 12 years as a successful broker at Coldwell Banker Commercial Real Estate (now CB Richard Ellis), Steve, along with his then partner, Jim Flocke, founded what is now San Diego's largest, independently owned retail commercial real estate firm measured by properties under contract. The firm exclusively works on retail product, including shopping center leasing, investment sales, tenant representation, site acquisition and shopping center development consulting.

1973-1985

**Associate Vice President / Retail Development Specialist
 COLDWELL BANKER COMMERCIAL REAL ESTATE SERVICES (now CB RICHARD ELLIS)**

Education:

- University of Southern California (USC)
 Graduated with Bachelor of Science (*Real Estate / Finance*)
- NCAA Tennis Team Champion (3 Time); Captain

Professional Affiliations:

- ICSC (International Council of Shopping Centers)
- ULI (Urban Land Institute)
- SDCCAR (San Diego County Commercial Association of Realtors®)
- Greater San Diego Tennis Council; Board Member

Transactional Qualifications (Flocke & Avoyer):

- Ground Up Development:** 105 retail projects, totaling 10.4 million square feet
- Tenant Representation:** Exclusively represents over 40 retail tenants
Exclusive (Company) Partial List Includes: In-N-Out Burger, Chipotle, Baskin Robbins, 99 cent Store, Pick Up Stix, PacDental, Luna Grill, Dunkin' Donuts
- Tenant Representation:** Preferred San Diego broker for many name brand retail tenants.
Preferred (Company)
- Landlord Representation:** Exclusively represents over 100 retail centers, totaling 14 million SF
Transaction Summary: Completed over 4,300 sale and lease deals, totaling over \$4.5 billion in lease and sale consideration.

